

Amendments to the Claims:

This listing of claims will replace all prior versions, and listings of claims in the application:

Listing of Claims:

1 1. (Currently amended) A method of procuring energy efficient end user equipment and
2 deployment of said equipment at multiple end user sites by an implementing entity, and sale
3 of energy to each of said multiple end user sites, wherein said energy comprises energy saved
4 at the end user site by said deployment, said method comprising:

5 (a) auditing by said implementing entity of energy using equipment at said multiple
6 end user sites, said audit identifying energy using equipment at said sites that
7 is a candidate for replacement with energy efficient equipment performing an
8 equivalent task, said replacement resulting in saved energy;

9 (b) procuring by said implementing entity of said energy efficient end user equipment
10 from a supplier of said equipment;

11 (c) deploying by said implementing entity of an energy saving replacement for at
12 least one said candidate for replacement with said energy efficient equipment
13 at no cost to ~~said~~ end users;

14 (e) ~~(d)~~ measuring by said implementing entity of said saved energy at said sites using
15 a method of measurement agreed upon by said end users and said
16 implementing agency;

17 ~~(d)~~ (e) selling by said implementing entity of said saved energy to said end users at a
18 price that is less than the price of energy purchased from an energy generating
19 company.

1 2. (Original) The method according to claim 1, wherein said deployment at said
2 multiple end user sites is performed in a coordinated manner.

1 3. (Original) The method according to claim 1, wherein said procurement incorporates
2 performance specifications for energy efficiency into terms governing said procurement.

1 4. (Original) The method according to claim 1, further comprising procuring a service
2 pertinent to said deployment of energy efficient equipment and sale of said saved energy,
3 wherein said service is a member selected from the group consisting of resource evaluation,
4 equipment installation, financing, engineering, risk management, metering, billing, logger
5 installation and data download, data analysis, installation inspection, commissioning and
6 combinations thereof.

1 5. (Original) The method according to claim 4, wherein said service is procured
2 separately for each equipment type.

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1 6. (Original) The method according to claim 1, wherein said auditing is performed by
2 an auditor specializing in evaluating the potential energy saving for a selected type of said
3 energy saving equipment rather than a generalist energy auditor.

1 7. (Original) The method according to claim 1, wherein actual cost, rather than
2 estimated cost, of said energy saving equipment is utilized to project financial feasibility for
3 said deployment by said implementing entity.

1 8. (Original) The method according to claim 1, wherein actual energy saving, rather
2 than estimated energy saving, of said energy saving equipment is utilized to project financial
3 feasibility for said deployment by said implementing entity.

1 9. (Original) The method according to claim 3, wherein said procurement utilizes actual
2 energy saving, rather than estimated energy saving, of said energy saving equipment is
3 utilized to project financial feasibility for said deployment by said implementing entity.

1 10. (Original) The method according to claim 1, further comprising methods to reduce
2 financial risk to said implementing entity.

1 11. (Original) The method according to claim 1, wherein said procurement is performed
2 in a volume sufficient to increase profit of said sale of saved energy to a preselected amount.

1 12. (Original) The method according to claim 1, wherein said procurement is performed
2 in a volume sufficient to provide said implementing entity access to modes of financing said
3 procurement, said deployment and combinations thereof that are not available at procurement
4 levels below said volume.

1 13. (Original) The method according to claim 12, wherein said mode of financing is
2 credit enhancement.

1 14. (Original) The method according to claim 13, wherein said credit enhancement
2 reduces the cost for said implementing entity of borrowing money for said procurement.

Q 1 15. (Currently amended) The method according to claim 12, wherein said mode of
2 financing includes a tax-exempt, floating rate.

1 16. (Original) The method according to claim 1, wherein said implementing entity
2 receives an incentive from an energy utility company to undertake said procurement, said
3 deployment and combinations thereof.

1 17. (Original) The method according to claim 16, wherein said incentive is received from
2 more than one of said multiple end user sites.

1 18. (Original) The method according to claim 1, wherein said procurement and
2 deployment improves a member selected from the group consisting of reliability of the
3 energy using equipment, quality of the energy using equipment, public relations value of the
4 energy using equipment and combinations thereof.

1 19. (Original) The method according to claim 18, wherein the improvement is judged by
2 an objective standard set by an energy utility company.

1 20. (Original) The method according to claim 1, wherein compensation for said sale of
2 saved energy is received from said end user per unit of energy saved.

1 21. (Original) The method according to claim 1, in which more than one type of energy
2 saving equipment is acquired, thereby increasing diversity of energy saving end user

3 equipment and mitigating risk of low energy saving from one or more type of said energy
4 saving end user equipment.

1 22. (Original) The method according to claim 1, wherein risk of inadequate energy
2 saving equipment performance associated with one or more item of said energy saving end
3 user equipment is undertaken by a party other than said implementing entity or said end user.

1 23. (Original) The method according to claim 1, wherein a credit, which is a member
2 selected from environmental benefits, carbon credits, air pollution credits and combinations
3 thereof for each of said multiple end user sites are aggregated by said implementing entity.
